



# FISHER SCIENTIFIC CONTRACT HIGHLIGHTS

The Fisher Scientific team is proud to have been chosen as your primary supplier for laboratory supplies and equipment.

We are excited at the opportunity to continue supporting MIT through our enhanced lab supply contract with The Boston Consortium.

The Fisher Scientific portfolio of more than 2.5 million products from more than 9,000 suppliers offers unparalleled choice and convenience and has been configured with contract pricing to deliver significant savings and no additional freight charges. You'll gain cohesive support across all the Thermo Fisher Scientific businesses, including the Applied Biosystems and Invitrogen brands and Unity™ Lab Services.

## Benefits from the Fisher Scientific channel engagement include:

- An extensive hotlist of deeply discounted items representing the high-volume items across the consortium along with improved discounts across the broad Fisher Scientific portfolio
- Next day delivery for orders placed before 2 p.m. for all in stock items from our Massachusetts warehouse
- Comprehensive sourcing of 3rd party products with no freight charges. New Item Request Form enabled on punch out site landing pages
- Enhanced pricing across many key categories including Chemicals and Life Science products
- Dedicated Customer Service and Order Management support
- Free transportation, including no hazardous materials or ice charges, on all orders. White glove delivery on catalog equipment provided at no charge as well
- A dedicated Fisher Scientific Sales Representative to assist with product selection, promotions, issue quotes and provide ongoing support
- Harmonized pricing on many Invitrogen, Gibco and other legacy Life Technologies products across Thermo Fisher ordering channels
- Incremental discounts and additional savings through product promotions and new lab start-up offers

In support of your institution's goals, we strongly encourage you to think of the Fisher Scientific channel first when placing your orders for lab supplies.

# FISHER SCIENTIFIC CONTRACT HIGHLIGHTS

Your team of dedicated support professionals includes:

**Kelley Zenzie**

Sales Representative

(781) 565-8456

[kelley.zenzie@thermofisher.com](mailto:kelley.zenzie@thermofisher.com)

**Nate Anderson**

Regional Sales Manager

(781) 296-4722

[nate.anderson@thermofisher.com](mailto:nate.anderson@thermofisher.com)

**Fisher Scientific Customer Service**

(551) 207-4599

[fisherorders.MIT@thermofisher.com](mailto:fisherorders.MIT@thermofisher.com)

**Jim Bagley**

MIT Strategic Sourcing Analyst

(617) 324-8162

[jbagley@mit.edu](mailto:jbagley@mit.edu)

We help our customers accelerate life sciences research, solve complex analytical challenges, improve patient diagnostics, and increase laboratory productivity. Through the **Thermo Scientific**, **Applied Biosystems**, **Invitrogen**, **Fisher Scientific**, and **Unity Lab Services** premier brands, we offer an unmatched combination of innovative technologies, purchasing convenience, and comprehensive support.

**thermo**  
scientific

**applied**  
biosystems

**invitrogen**

**f** **fisher**  
scientific

**unity**  
lab services

We offer **more than 7,000 brands** including some of the following purchased at your institution.

**CORNING**

**Alfa Aesar**

**Kimberly-Clark**  
PROFESSIONAL

**BioTek**

**Decon**  
Labs, Inc.

**eppendorf**

**R&D systems**  
a biotechne brand

**MILLIPORE**  
**SIGMA**

**sartorius**

**DURAN**  
**WHEATON**  
**KIMBLE**

**BD**  
BD Biosciences

**Ansell**

**In the United States**

Order online: [fishersci.com](http://fishersci.com)

Fax an order: 1-800-926-1166

Call customer service: 1-800-766-7000

**f** **fisher scientific**  
part of **Thermo Fisher Scientific**